



CORPORATE IDENTITY GUIDELINES

www.newcastle.edu.au

Version 4.0 > January 2010

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The way the University of Newcastle presents itself to the public through signs, publications, advertising, the web and stationery, influences the perceptions people have about us.

Our Corporate Identity Guidelines have been developed to provide guidance on how elements such as logo, colour, typography and imagery should be used in a consistent way.

Our corporate identity aims to:

- create a clear single, consistent and clearly-defined visual identity that helps us stand out from our peers and competitors,
- project the University as business-like and professional, practical and hands-on, engaging and inclusive; and
- standardise the University's visual presentation across applications to deliver cost-efficiencies and a consistent image.

I encourage you to use these guidelines to help the University build and maintain a recognisable image that promotes our aspirations and communicates our achievements.

Professor Nicholas Saunders

Vice-Chancellor and President

INTRODUCTION

In the minds of our audiences, we want to be positioned as a successful world-class university that demonstrates excellence in teaching and research.

We describe our desired positioning as 'a challenger university'. It differentiates us from our national and international competitors.

It implies that we don't rest in our quest to provide excellence in teaching and research – and it recognises that, as a smaller university, we have to work that much harder to get our message across and be heard.

'A challenger university' is not a tagline and we won't necessarily use these words explicitly in communications. Rather it will come across in the tone of our communications and the language we use. Our communications will have an edge to them – an almost restless energy and determination. We must come across as driven, ambitious and achievement oriented in everything that we do.

We are...

A CHALLENGER UNIVERSITY

VALUES

Our brand values are aligned with our strategic direction and describe what we want to communicate about ourselves. We should seek to bring these values to life in everything that we do.

Life and learning

We offer an environment where people can combine their education and careers with a balanced lifestyle.

Leading research

We undertake innovative research across all our fields of activity. We're as well known for the quality of our teaching as our research.

Opportunity

We're a springboard for ideas for students and staff. We provide unique study and employment opportunities for Indigenous students and staff. We're entrepreneurial.

The education of professionals

We're practical, hands-on and focused on creating career opportunities for our students. We offer education that includes work-based experiential learning.

Community engagement

We're constantly looking for new ways to engage with our communities. We're highly collaborative with our business partners - local, national and international. And we offer unique opportunities to our local constituents.

PERSONALITY

How we look. How we speak.

We're outgoing, articulate and lively

We're good communicators. We speak out on important matters. We encourage a lively debate and discussion about education with our students, our staff and our communities.

We're responsive

We're attentive and engaged with our communities' needs.

We're business like and professional

We're authoritative but not stuffy. We're direct and business-like. We're open.

We're practical and hands-on

We're pragmatic. Easy to understand. We're commercial and easy to deal with. We're encouraging and supportive.

We're engaging and inclusive

We don't use jargon. We use the language of our audiences. We're fresh and inspiring.

The inspiring idea that drives our brand

ACHIEVERS IN A CHANGING WORLD

KEY MESSAGES

Our language is simple and straight to the point. It is upbeat, encouraging and reflects our brand essence: Achievers in a changing world.

We don't say something in eight words that we can say in four. We have distilled our brand language into a number of key messages that you will see regularly in our communications, publications and advertising.

These messages reflect our positioning as a challenger university and aim to function as a shortcut for our audiences, to help them understand what we are about and how we do things.

The first three key messages we wish to establish are:

AIM HIGH OUT TO ACHIEVE A PLACE OF OPPORTUNITY

These simple statements are what we want to communicate about our University.

They can be used as headings or subheadings in advertising and integrated into body copy. Use them carefully for maximum impact. But use them a lot.

We shouldn't be afraid of overexposure. Remember that we get tired of these messages long before our audiences will, and it will take some time for these ideas to gain currency and meaning for our audiences.

It is our intention to add to these key messages over time.

CORE ELEMENTS

The core elements of logo, colour, imagery and type are the foundation of the University of Newcastle brand, and help position us as a challenger university.

1060









Logo appearing on a continuous background

COLOUR PALETTE



DYNAMIC PHOTOGRAPHY







TYPE

BERTHOLD AKZIDENZ GROTESK

DISPLAY FONT

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789

ABCDEFGHIJKLMNOPQRSTUVWXY abcdefghijklmnopqrstuvwxyz 123456789

Text font

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789

OUR LOGO

Since 1965, the University emblem has been a seahorse. It has always had huge loyalty, especially with our overseas alumni, staff and the local community.

The original symbol was a mythical seahorse, based on the naval coat of arms of Lieutenant John Shortland, the first official European discoverer of Newcastle's Hunter River.

Today, our seahorse is bolder and more contemporary in design. It looks back to our heritage and the history of Newcastle and it looks forward, recognising our status as one of Australia's most forward-looking universities.

Look closely and you will see both the shape of the seahorse's head and the waves of the sea. It's strong, distinctive and helps our identity make greater impact. It's also firmly within the tradition of university and academic visual language.

Our seahorse is an iconic symbol that represents our stature and credibility as an academic institution.



LOGO VERSIONS

Square logo - preferred





The black square behind the seahorse gives our logo maximum visibility. Use the Square logo when maximum brand presence is needed.

Examples:

- newspaper ads
- publications
- exhibition banners
- website (home page)
- signage

Alternative logo





Logo appearing on continuous background



We don't always need to use our logo at full volume.

See Square logo vs Alternative logo for more information

Restricted space logo





Logo appearing on continuous background

where space restrictions apply.

We use this version



Examples:

co-branding

small merchandising

small signage

website (content pages)

Examples:

- stationery (inc business cards)
- testamur
- graduation materials
- internal communications

MINIMUM SIZE

Print tests have been carried out to ensure the quality of our logo is maintained at small print sizes. Ensure the logo is not used below these sizes to help maintain the integrity of our brand.

Square logo – preferred





Alternative logo



Restricted space logo



All logos are shown at actual size.

Print eg. publications and brochures

Minimum size 40mm or 14% on all print applications.

Press eg. newspaper advertising

Minimum size 40mm or 17% in press. Logo may be used at 32mm on smaller ads where space is limited. Print eg. publications and brochures

Minimum size 20mm or 10% on all print applications.

Print eg. publications and brochures

Minimum size 30mm (width) or 10% on all print applications.

LOGO CLEAR SPACE

The clear space rule ensures that our logo always appears uncluttered and free from other graphic elements and type.

Square logo - preferred



Alternative logo



Restricted space logo



A great deal of clear space is already created by the black box. To ensure nothing butts up against the edge of the box use the clear space technique shown above.

Exceptions

There are exceptions to this rule where we need to use the Square logo as a visual anchor:

- when applying the coloured faculty square
- when running type vertically down the right hand side of a communication piece
- when applying the URL

See logo clear space exceptions for examples

The clear space for the Alternative logo is the height of the seahorse's head.

We use the same unit of measure as the Alternative logo for the Restricted space logo. We make an exception for this rule in co-branding or where space is very limited.

See co-branding

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LOGO CLEAR SPACE EXCEPTIONS – VERTICAL TYPE AND URL

URL

The Square logo should always appear with the University's URL. The distance between the Square logo and the URL is measured on the cap height of the 'N' in Newcastle. The Square logo with URL is provided as a complete graphic file and should not be altered or reconstructed.





www.newcastle.edu.au

This version of the logo/ URL lock-up should be used when the logo is **42mm or smaller**.

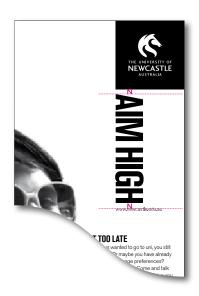


www.newcastle.edu.au

This version of the logo/ URL lock-up should be used when the logo is larger than 42mm.

Vertical type

The distance between the Square logo and the vertical type is measured on the cap height of the 'N' in Newcastle. Depending on the size of the vertical type this distance can go to 2N.



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THE

LOGO CLEAR SPACE EXCEPTIONS – FACULTY SQUARES

The coloured Faculty square may appear 'locked-up' with the Square logo on faculty specific communications used internationally.

The Faculty squares utilise the corporate colour palette. The Australia watermark is 70 per cent of Faculty square colour. The distance between the Square logo and the coloured faculty square is double the thickness of the 'N' in the wordmark of the logo, Newcastle.

The Faculty squares are provided as a complete graphic file and should not be altered. The minimum size guidelines for the Square logo must be observed.



We have developed a statement explaining the origin and meaning of the University's logo. You are encouraged to use the *About the seahorse* statement in marketing and communication materials. Two options are available – choose the option that will best fit the available space. We include the University's alternative logo with the statement.



Why the seahorse?

The University's emblem since 1965 has been a mythical seahorse, based on the naval coat of arms of Lieutenant John Shortland, who chartered and named Hunter's River in 1797. Our seahorse today looks back to our heritage and the history of Newcastle; and it looks ahead, recognising our status as one of Australia's most forward-looking universities.



Why the seahorse?

Since 1965, the University emblem has been a seahorse. It has always had huge loyalty with our alumni, staff and local community.

The original symbol was a mythical seahorse, based on the naval coat of arms of Lieutenant John Shortland, the first official European discoverer of Newcastle.

Today, our seahorse is bolder and more contemporary in design. It reflects our heritage and the history of Newcastle and it looks ahead, recognising our status as one of Australia's most forward-looking universities.

Look closely and you will see both the shape of the horse's head and the waves of the sea. It's strong, distinctive and it helps our identity make greater impact. It's firmly within the tradition of university and academic visual language.

Our seahorse is an iconic symbol that represents our stature and credibility as an academic institution.

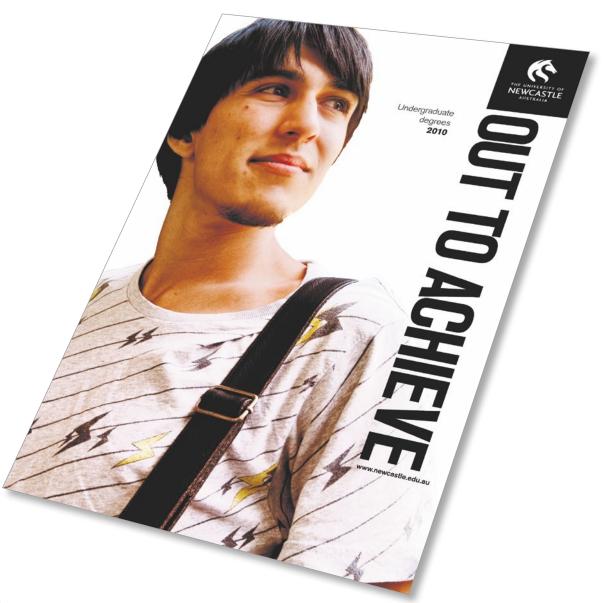
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SQUARE LOGO vs ALTERNATIVE LOGO

Square logo

We're pragmatic, easy to understand and confident in the way we communicate our brand. The use of the Square logo gives us the opportunity to turn up the brand volume and stand out in competitive environments eg. newspaper advertising, publications, exhibitions etc. The Square logo is our preferred logo.

See Alternative logo on page 18



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SQUARE LOGO vs ALTERNATIVE LOGO

Alternative logo

Specific items the University produces don't need to compete for attention. These items use our Alternative logo in a confident way eg. stationery.

See Square logo on page 17



SQUARE LOGO SIZE AND POSITION

The Square logo is positioned in the top right corner. Its height is 14% of the longest edge – for example the height of the logo on an A4 page would be 14% of 297mm.

The minimum size is 40mm or 14%.

Quick reference guide:

Paper size	Logo size	
A5	40 mm	
A4	42 mm	
A3	59 mm	
A2	83 mm	
A1	118 mm	
A0	166 mm	

NB: Logo sizes have been rounded off

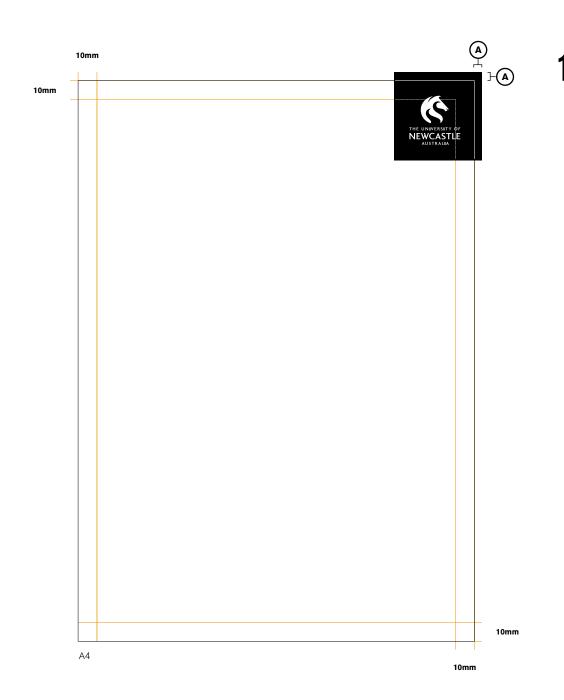
It's almost impossible to allow for every format proportion, therefore use the 14% rule as a guide to working out the correct logo size. The equation works best for A-sizes ie. A5, A4, A3, A2, A1, A0.

(A) When sizing and placing the logo ensure that it locks to the top right hand corner of the page. Ensure that the logo has at least 3mm bleed to allow for the trim.

Newspaper and publication logo size

Newspaper and publication ad sizes and formats vary considerably and do not follow the 14% rule outlined above.

See logo size newspaper ads for specific sizes



ALTERNATIVE LOGO SIZE AND POSITION

The Alternative logo is positioned in the top right corner. Its height is 10% of the longest edge – for example the height of the logo on an A4 page would be 10% of 297mm.

The minimum size is 20mm or 10%.

Quick reference guide:

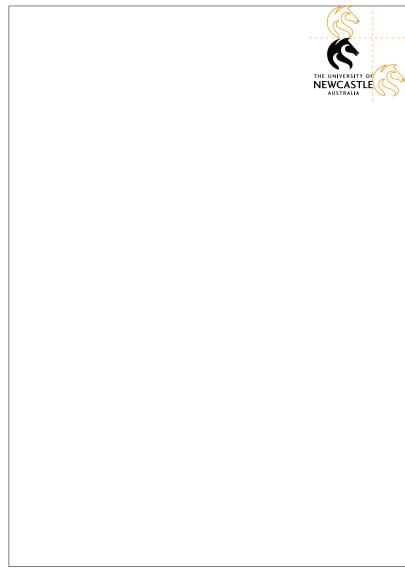
Paper size	Logo size	
A5	21 mm	
A4	30 mm	
A3	42 mm	
A2	59 mm	
A1	84 mm	
A0	120 mm	

NB: Logo sizes have been rounded off

When applying to a non-standard piece, use the 10% rule as a guide to working out the correct logo size.

Ensure the logo is positioned in the top right hand corner of the page, using the clear space rule.

See logo clear space



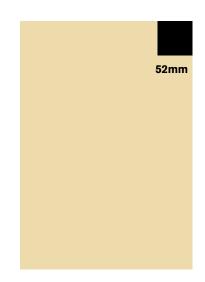
LOGO SIZE NEWSPAPER ADS

Newspaper advertising is a very cluttered and competitive medium. To ensure our logo stands out, we've devised a fixed set of logo sizes. Please use the sizes specified here, instead of the 14% rule.

The ad sizes shown on this page are the most commonly used. If your exact ad size is not represented on this page, use one of the featured sizes as a guide to work out the logo size.

Logo minimum size

The recommended minimum size for the logo is 40mm. In exceptional circumstances (eg. a very small newspaper ad), the logo may appear no smaller than 32mm.



Tabloid full page **374 x 259.6mm**



Tabloid $\frac{1}{2}$ vertical **374 x 128.8mm**









Tabloid ¼ horizontal **92 x 259.6mm**



Tabloid 1/8 92 x 128.8mm



Expressions of Interest (10cm x 2col)

100 x 63mm

LOGO – INCORRECT USAGE



Don't distort our logo. Be sure the logo width and height is always in proportion.



It must always appear in black and white.



Don't rearrange or resize the logo to accommodate a design.



Do not delete any part of the logo, it should be used in its entirety.



Don't remove any elements of our logo.



Don't change the typeface in the logo.



Don't add copy to any part of the logo.

See logo clear space.



Do not alter the square in any way.



logo. Be sure to check the logo width and height is always in proportion.



the colour of any



or resize the logo to accommodate



appear with name plate.

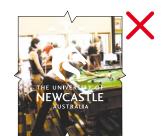




Don't change the typeface



to any part of



Don't use the Alternative or Restricted logo on a photographic background.

COLOUR

We are a challenger brand and confident in the way we communicate. The colours we use and the way we apply them reflect this.

COLOUR PALETTE

It's important that our new brand looks consistent not only in terms of layout but also reproduction. We've taken great care to provide tested colour breakdowns to take the guesswork out of printing.

Because many elements may contribute to a shift in colour output, it's always best practice to see final proofs and/or do a press check when possible.

The colour table to the right specifies mixes that have been recorded as a result of colour tests.

Primary colour palette

Our brand is predominantly black and white. When creating a communication piece the overall colour impression should be black and white with highlights of colour. We allow the colour from imagery to provide colour on a spread. If a spread is typographic only (no imagery) we tend to increase the use of colour to compensate. **See** Undergraduate Prospectus

You don't always need colour to create something that reflects a challenger brand, there are many printing techniques and a variety of materials that could also be used, for example, black/white foiling, embossing, UV spot varnishes, interesting folds, board etc.

Secondary colour palette

The use of this colour palette can be divided into two application types:

Non faculty specific

A communication piece is non faculty specific when it is from the University as an institution, rather than from a specific faculty.

When we use a colour purely for the purpose of adding colour to a page, that colour does not have to relate to a specific faculty. To use a colour in this way, start with black and white then pick one extra colour (eg. gold) as a complement. By limiting the amount of colours, we're keeping the layout practical and easy to follow. In some applications additional colours may be needed, for example tables and charts.

See PowerPoint

Faculty specific

A communication piece is faculty specific when it communicates about/for one faculty only.

In this case the application of colour is applied as described above ie. predominantly black and white plus the relevant faculty colour. Use extra colours, if needed, in graphs and charts.

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Primary colour palette

Black (shiner)

White

C40 M0 Y0 K100 (four colour prints)

CO MO YO K100 (two colour prints)

Secondary colour palette

	Uncoated	Coated
Gold FFCC00	PMS 7406 U C0 M25 Y95 K0 R 255 G 204 B 0	PMS 7408 C C 0 M 27 Y 100 K 0
Green 99CC00	PMS 368U C57 M0 Y100 K0 R153 G204 B0	PMS368C C59 M0 Y100 K0
Light blue 0066CC	PMS 3005U C100 M34 Y0 K0 R0 G102 B204	PMS3005C C100 M36 Y0 K0
Dark purple 003399	PMS 2747 U C 100 M 83 Y 0 K 0 R 0 G 51 B 153	PMS 2736 C C 100 M 85 Y 0 K 0
Red CC0000	PMS 485 U C0 M100 Y100 K0 R 204 G0 B0	PMS 485 C C 0 M 100 Y 100 K 0
lvory EDDBAB	PMS7501U C0 M8 Y35 K10 R237 G219 B171	PMS 7502 C C 0 M 12 Y 39 K 12 70% 30 %

Note:

The CMYK values of the PMS colours specified are specific breakdowns for the University of Newcastle, and have been determined through colour tests.

We limit the use of tints to the Australia watermark and tints of ivory.

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TYPOGRAPHY

We're outgoing, articulate and lively. We're good communicators and confident in the way we communicate. Our typeface and typography provide the platform for us to communicate in this way.

Our typeface is simple and pragmatic but well designed, standing the test of time.

OUR TYPEFACE

Our chosen typeface gives the opportunity to communicate bold titles on a short measure using a condensed font.

BERTHOLD AKZIDENZ GROTESK

DISPLAY FONT

Bold Condensed

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789

Light Condensed
ABCDEFGHIJKLMNOPQRSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
123456789

Text font

Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789

Light
ABCDEFGHIJKLMNOPORSTUVWXYZ
abcdefghijklmnopqrstuvwxyz
123456789

ARIAL

Arial is used in day-to-day applications where Berthold Akzidenz Grotesk is not available eg. Word documents, PowerPoint etc. **Text font**

Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ

abcdefghijklmnopqrstuvwxyz

123456789

Regular ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 123456789

TYPE APPLICATIONS

AIM HIGH

Shorter headline means larger copy, if needed

HEADING BERTHOLD AKZIDENZ GROTESK BOLD CONDENSED CAPS

Introduction paragraph Berthold Akzidenz Grotesk Bold. Same size as subheading and body copy.

Subheading Berthold Akzidenz Grotesk Bold

Body copy Berthold Akzidenz Grotesk Light. The preferred size for body copy is 9.5pt on 11.5pt leading for A4 and A5 formats, with a minimum size of 8.5pt with 10pt leading. The text size will increase relatively for exhibition banners and decrease for certain formats ie. business cards and restricted space ads etc.

Paragraph space at the current text size (8.5pt) is 2pt. This also applies to 9.5pt text.

Bullet points:

- paragraph space after = 1pt
- tab = 2.5mm
- bullets should always be square

Main heading

All main headings, section headings and titles are caps.

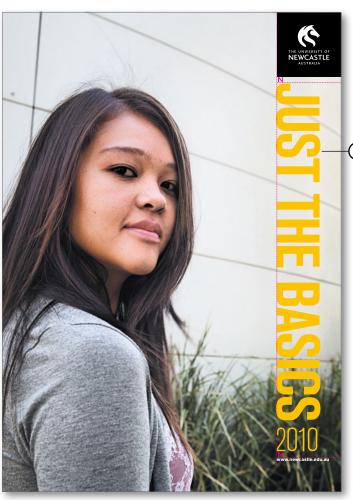
The main heading should be at least three times larger than the introduction paragraph. The size of the heading may also depend on how many words it contains eg. if the heading only uses two words, 'AIM HIGH', we have the option to increase the size to create more impact, if it's needed.

It's important to remember that the larger the type the tighter the kerning, this is also true for word spacing.

Indesign has an automatic kerning function that is referred to as 'optical'. This is preferred for this typeface, it will automatically kern letters tighter.

Letters and word spacing may still appear too open, if this is the case, apply tighter kerning ensuring letters do not touch and that they have enough room to breathe.

TYPE APPLICATIONS – VERTICAL TYPE





A Vertical headline format is mostly used on brochure covers, banners and signage, all of which have a need for high visibility.

See Our grid/cover grid for alignment of vertical type on brochure covers.

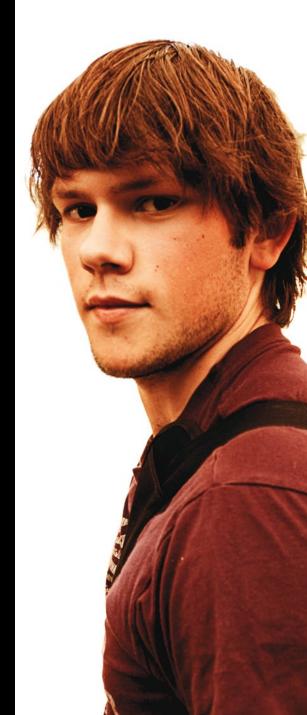
Note:

The Square logo with vertical key message and URL is available as a complete graphic file to suit A5, A4, A3 and A2 formats.

DYNAMIC PHOTOGRAPHY

We're positioned as a challenger brand: An environment that provides a great balance of life; teaching that better prepares students for working life; challenging peers and competitors.

By having a photographic style that is dynamic it challenges the way we see and portray the world around us.



DYNAMIC PHOTOGRAPHY

Our dynamic photography style fits our brand essence by using tight crops, dynamic angles and vibrant colours. The rich blacks in the images link strongly to our black and white brand. A selection of brand images are available to download from www.newcastle.edu.au/mpr

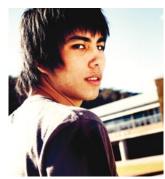








































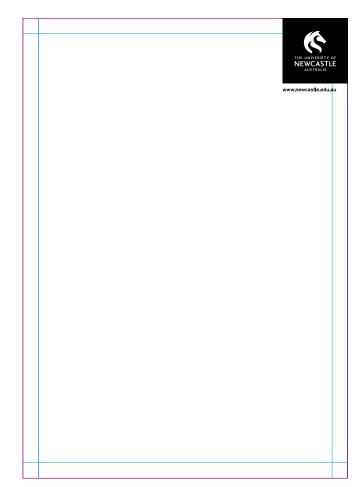
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OUR GRID

Many external agencies will produce communication pieces for the University of Newcastle. Just as it's important that we sound the same through use of language it's also important that our layout follows the same grid, to help maintain a consistent look and feel across all communication pieces.

COVER GRID

The cover grid consists of a 8mm border that runs around the outside margin of an A4 page.

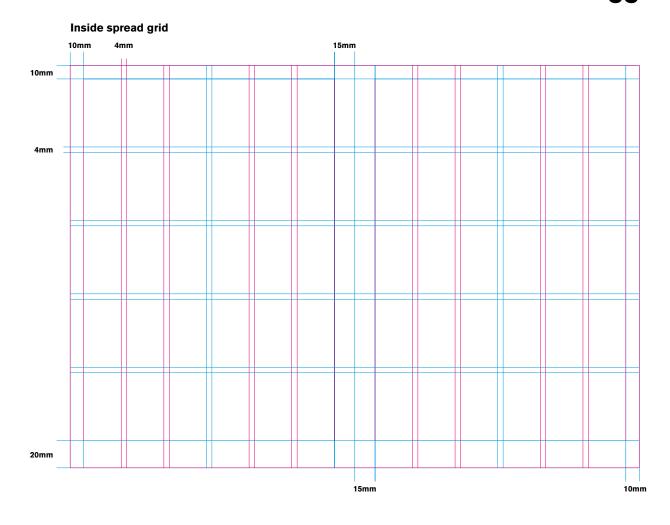


INSIDE SPREADS GRID

The inside spread grid makes use of a six column grid. This grid allows for flexibility in page layout. We also divide the spread vertically to allow for text hanging heights and help with image layout.

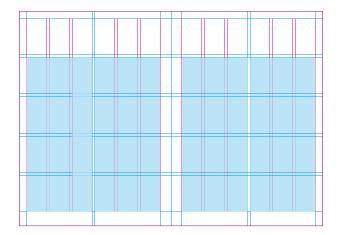
See Undergraduate Prospectus

The next page shows how we may manipulate the grid to give us different column widths.



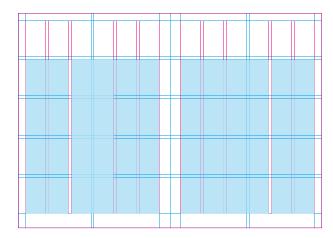
INSIDE SPREADS GRID

Two column



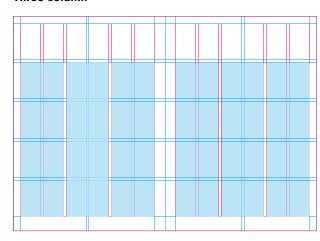
This is the preferred use of a two column grid.

Two column alternative



This option may be a useful tool for technical publications.

Three column

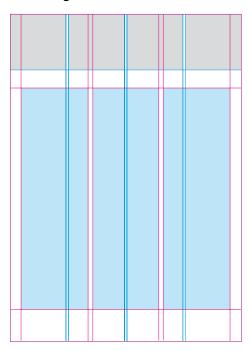


This is often used in brochures and may be used in conjunction with the two column format.

See Undergraduate Prospectus.

ALTERNATIVE GRID - RESTRICTED USE

Four-box grid



This grid is restricted to corporate designs and publications.

See The University of Newcastle corporate identity guidelines > corporate and internal communications

PAPER STOCKS

We've created an exciting new identity that is unique to the Australian university market. Our paper stocks complement and enhance the feel of the brand.

PAPER STOCKS

STATIONERY

Letterhead

Stock: Saxton Brilliant White Vellum Weight: 100gsm

With Compliments

Stock: Saxton Brilliant White Vellum Weight: 100gsm

Business Cards

Executive Staff

Stock: Novatech Satin (coated) Weight: 350gsm

General Staff

Hanno Silk (coated) Stock: 350gsm Weight:

GENERAL/PUBLICATIONS

Stock: Precision (uncoated) 70gsm Available weights: 80gsm 90gsm 100gsm

110gsm 140gsm 150gsm

175gsm 200gsm

225gsm 250gsm

275gsm

Applied gsm:

Undergraduate Prospectus

250gsm Cover 110gsm Spreads

CORPORATE

Options PC (uncoated) Stock: Available weights: 104gsm

118gsm 148gsm

270gsm 352gsm

Applied gsm:

Research publication

270gsm Cover 118gsm Spreads

PPLICATION EXAMPLES

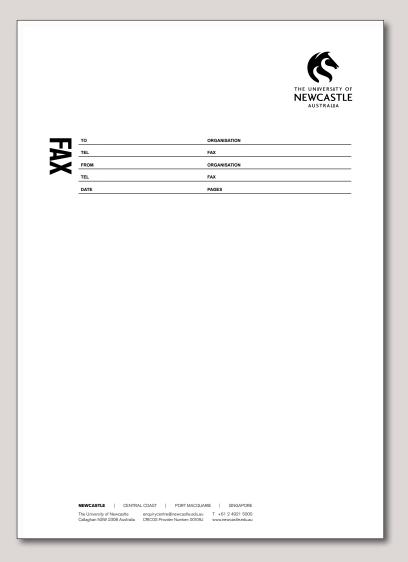
See how the different parts of our brand come together to create communication pieces that are consistent with our brand strategy.

The featured examples demonstrate the application of our brand.

STATIONERY

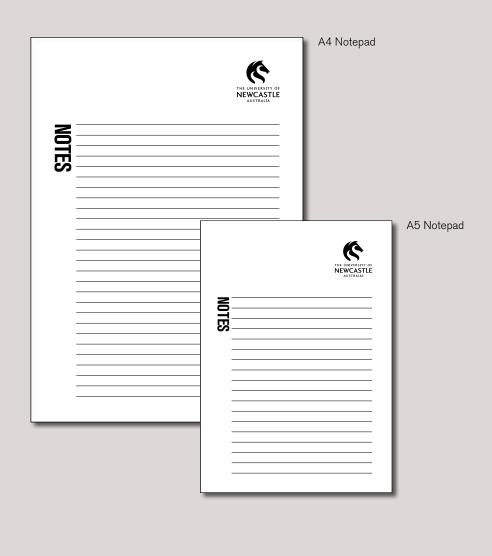


FAX COVER PAGE



MEMO AND NOTEPAD

		THE UNIVERSITY OF NEWCASTLE AUSTRALIA
MEM	TO CC FROM	
10	SUBJECT	



POWERPOINT



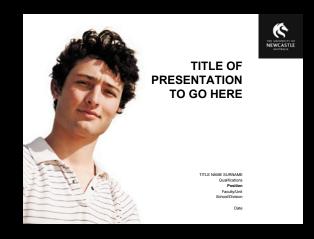
Title slide - Option 1



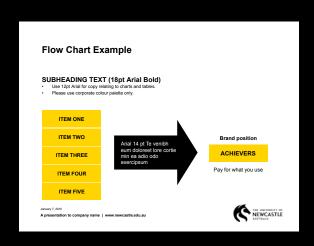


Title slide – Option 2 (images vary, and may be updated)

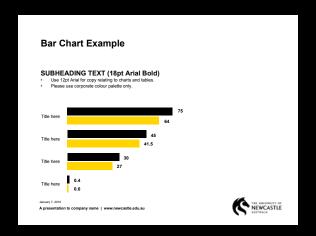


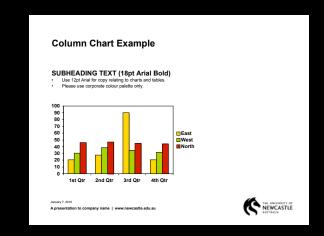


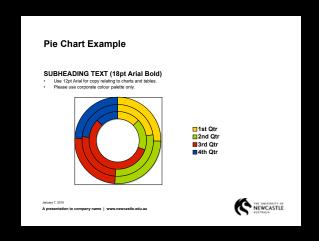
Title slide - Option 3 (images vary, and may be updated)

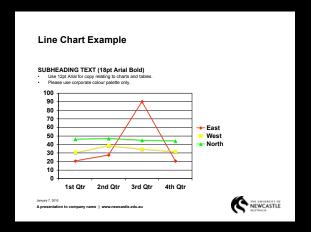


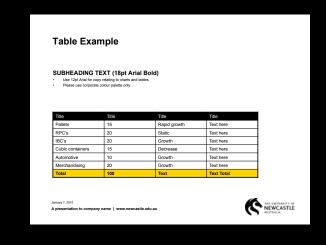
POWERPOINT













EMAIL SIGN-OFF

Suggested email sign-off

- recommended order of fields
- this example shows the maximum number of fields
- includes restricted logo

The restricted logo is the only version of the logo that should appear in the email signature.

Dear Sir/Madam,

Lorem ipsum dolor sit amet, consectetuer adipiscing elit. Vivamus rhoncus pede at Suspendisse eget risus sed metus aliquet tincidunt. Mauris mattis tempus lorem. Al justo, tincidunt a, dapibus et, mattis laoreet, dui. In auctor facilisis augue. Phasellus lectus at luctus dictum, nunc nulla tempus est, quis mattis dui enim vel ligula. Praes massa sed nisi iaculis feugiat.

Donec convallis quam at nisi. Mauris consequat tellus sed diam. Vestibulum ante ips in faucibus orci luctus et ultrices posuere cubilia Curae; Ut in quam. Donec eu magr fringilla odio eget purus. Proin tincidunt justo in orci. Sed non justo aliquam leo adip pretium. Donec in est non pede posuere volutpat.

TITLE NAME SURNAME

Position 1
Position 2

Faculty/Unit School/Division Address 1 Address 2

T +61 2 4921 0000 F +61 2 4921 0000

M +61 (0)000 000 000

Name.Surname@newcastle.edu.au



CRICOS Provider 00109J www.newcastle.edu.au

Disclaimer text appears here.

Schedule "Sen



ADVERTISING – STAFF RECRUITMENT

NEWCASTLE

We are a world-class university with a great track record in teaching and research. Our teaching prepares students to be work-ready achievers. We undertake research that makes an impact on the world. We are a people centred-organisation that cares about our staff and their deve

The University of Newcastle is pleased to announce its new location at the junction of Bathurst and Sussex Streets in Sydney's CBD.

quality postgraduate business education to international and Australian students in Sydney We also plan to offer the English Language Intensive Courses for Overseas Students (ELICOS) program.

The University of Newcastle's Sydney based programs balance the benefits of studying at a high-ranking, long established institution, with easy access to the convenience of Sydney's CBD and surrounding areas.

Faculty of Business and Law Newcastle Business School/ELICOS

DIRECTOR, SYDNEY Vacancy No. xxxx

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LECTURERS IN ACCOUNTING. INTERNATIONAL BUSINESS AND BUSINESS ECONOMICS

Vacancy No. xxxx

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ADMINISTRATIVE ASSISTANT

Vacancy No. xxxx

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la faccum velese quat. Lor sim in vellsit num vulla core
HEW Level 6 \$57,923 to \$61,915 per annum et wis nonsectem volore feu gue consequat armet ullam, consectet lore faccum euis non et ad tem duip. Applications for all positions listed close: Academic Level B – \$71,832 to \$85,302 per annum Sunday 5 July 2009

Services Division Information Technology Services DESKTOP TECHNOLOGIES OFFICER.

SYDNEY Vacancy No. xxxx

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Academic and Global Relations Division English Language and Foundation Studies Centre

HEAD TEACHER ELICOS PROGRAM, SYDNEY

Vacancy No. xxxx

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ELICOS TEACHER Vacancy No. xxxx

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Academic and Global Relations Division Centre for Teaching and Learning

TEACHER (LEARNING ADVISER -ACADEMIC SUPPORT)

Vacancy No. xxxx

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The University of Newcastle values equity and diversity.

www.newcastle.edu.au/futurestaff



We are a world-class university with a great track record in teaching and research. Our teaching prepares students to be work-ready achievers.

Faculty of Health School of Medicine and Public Health Newcastle Institute of Public Health (NIPH) Hunter Medical Research Institute (HMRI)

POST-DOCTORAL RESEARCH FELLOW Vacancy No. xxxx

Issiscip suscidui tatissed tat. Gait dolesequi euguer incip erostrud modo odolore euque dui blandipsum nummy nosto od magnibh ex eum iurer iure dolorercip eugait la faccum velesequat. Lor sim in vellisit num vulla coreet wis nonsectem versequat. Lor sim in venial num valua coreet was nonsectiem volore feugue consequat amet ullam, consected fore faccum euis non et ad tem dulp ea corfisit eugait at nonseniam dit landio exer infruntiandia tiliquis del dolore te duipit auguero conse tat. Ulla feugue ver irit vero consequis erit in hendiamet landips uscidunt vent lorerciduis nonsed ming et utpatis dunt estrud euismol endigna faccum euis non et ad tem duip ea

Academic Level B \$71,832 to \$85,302 per annum Academic Level C \$87,994 to \$101,465 per annum Salary level will be dependent on the qualifications and experience of the successful applicants. Applications close: Sunday 3 May 2009

Academic and Global Relations Division

HEAD TEACHER/COORDINATOR LEARNING SUPPORT

Vacancy No. vvvv

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Level - Head Teacher \$73,232 to \$76,001 per annum Applications close: Sunday 26 April 2009

Academic and Global Relations Division English Language and Foundation Studies Centre

CASUAL TEACHING ESL Vacancy No. EOI ESL

Issiscip suscidui tatissed tat. Gait dolesequi euguer incip erostrud modo odolore eugue dui blandipsum nummy nosto od magnibh ex eum iurer iure dolorercip eugait la faccum velesequat. Lor sim in vella correct vis nonsectem volore feugue conseguat amet ullam, consectet lore faccum volore leugue conseque americulari, consecuentore laccum euis non et ad tem duip ea contisit eugait at nonseniam dit landio exer irit nullandit iliquis del dolore te duipit auguero conse tat. Ulla feugue ver int vero consequis erit in hendiamet landips uscidunt vent lorerciduis nonsed ming et utpatis dunt estrud euismol endigna faccum euis non et ad tem duip ea cortisit eugait at.

For further information about the ELICOS Program visit www. newcastle.edu.au/centre/elfsc/lc or contact Helen Fitzgerald on 02 4921 7124 or Helen.Fitzgerald@newcastle.edu.au Applications close: Sunday 19 April 2009

Necessary additional information about the position may be obtained by calling 02 4921 0000 or from www.newcastle.edu.au/service/employment.
The University of Newcastle values equity and diversity.

www.newcastle.edu.au/futurestaff

32 x 4 columns

320 x 130mm



We are a world-class university with a great track record in teaching and research. Our teaching prepares students to be work-ready achievers. We undertake research that makes an impact on the world. We are a people centred-organisation that cares about our staff and their development



Faculty of Health School of Medicine and Public Health

PROJECT OFFICER (INDIGENOUS)

Issiscip suscidui tatissed tat. Gait dolesequi euguer incip erostrud modo odolore eugue dui blandipsum nummy nosto od magnith ex eum iurer iure dolorercip eugait la faccum velesequat. Lor sim in velisit num vulla correct wis nonsectem volore feugue consequat amet ullam, consectet lore faccum euis non et ad tem dulp ea cortisit eugait at nonseniam dit landio exer irit nullandit iliquis del dolore te duipit auguero conse tat. Ulla feugue ver irit vero consequis ent in hendiamet landips uscidunt went lorerciduis nonsed ming et utpatis dunt estrud euismol endigna faccum euis non et ad tem duip ea cortisit eugait at. Aboriginality is a genuine occupational qualification and is authorised under Section 14 (d) of the NSW Anti-Discrimination Act 1977

HEW Level 5 \$49,931 to \$57,923 per annum

Applications close: Sunday 24 May 2009

Necessary additional information about the position including criteria and application procedure may be obtained by calling **02 4921 0000** or from **www.newcastle.edu.au/service/employment.**The University of Newcastle values equity and diversity. www.newcastle.edu.au/futurestaff



Example without key message

We are a world-class university with a great track record in teaching and research. Our teaching prepares students to be work-ready achievers. We undertake research that makes an impact on the world. We are a people centred-organisation

that cares about our staff and their development.

Faculty of Health School of Medicine and Public Health PROJECT OFFICER (INDIGENOUS)

Vacancy No. xxxx Vacancy No. xxxx

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Aboriginality is a genuine occupational qualification and is authorised under Section 14 (d) of the NSW Anti-Discrimination Act 1977.

HEW Level 5 \$49,931 to \$57,923 per annum Applications close: Sunday 24 May 2009

Necessary additional information about the position including selection criteria and application procedure may be obtained by calling 02 4921 0000 or from www.newcastle.edu.au/service/employment. www.newcastle.edu.au/futurestaff



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15 x 3 columns

150 x 129mm

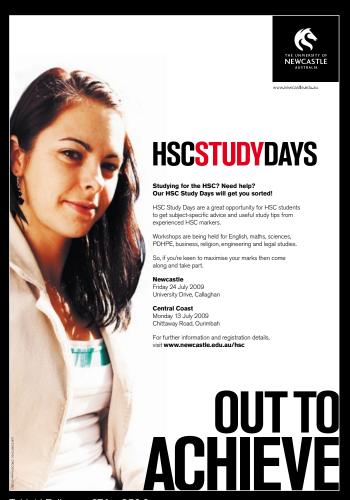
Necessary additional information about the position including selection criteria and application procedure may be obtained by calling 02 4921 0000 or from www.newcastle.edu.au/service/employment.

T73

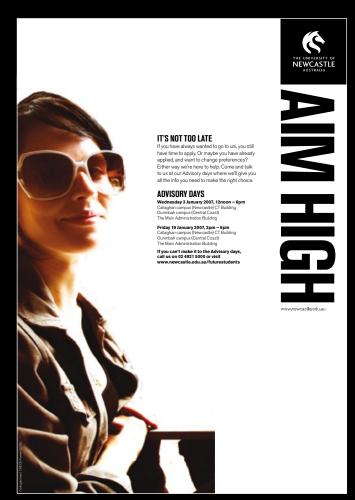
327 x 194mm

The University of Newcastle corporate identity guidelines > Version 4.0 January 2010

ADVERTISING – GENERAL



Tabloid Full page **374 x 259.6mm**



Tabloid Full page 374 x 259.6mm

ADVERTISING – GENERAL



PLAYING TO WIN

Inspiring, experienced and switched-on is how his students and peers describe University of Newcastle's Dr Philip Morgan – not to mention humble, humorous and utterly engaging.

"Junk food ads should be banned on children's TV. Stand up if you agree with this statement," he says, making a pointed link to the topic-at-hand – the fact that prolonged sitting has emerged as a major contributor to childhood obesity.

Students are getting to their feet, clearly engaged in the Associate Professor's approach to feaching health and physical education. When one boy stands alone in believing children should have yearly height and weight assessments at school, Philip encourages him not to 'look around' for approval but 'to e his own man'.

It's a stance Philip himself subscribes to

"I always wanted to be a PE teacher," he says of his single-minded ambition to educate others. Now also involved in around 25 research projects, Philip's philosophy has always heart (Parameter and Parameter).

It's clear he does – and is loved for it. For over ten years his students have given him a 5-star 'excellent' rating for his teaching.

Philip's unique teaching methods are grounded in a desire to give students the skills and courage they need to become exceptional primary school teachers. He regularly uses personal anecdotes and current affairs to simplify concepts and engage his classes.

*Many of my students have had negative childhood experiences with PE and are quite anxious at the thought of teaching physical education. Being able to affect their beliefs and confidence is very motivating," he explains.

Philip has won eight teaching excellence awards, including the prestigious Carrick Institute Award for Australian University Teaching Excellence and the Australian Teacher Educator of the Year Award for his outstanding teaching methods.

This month's photograph was taken by Bachelor of Fine Art student Christine Menu





Tabloid ½ vertical 374 x 128.8mm







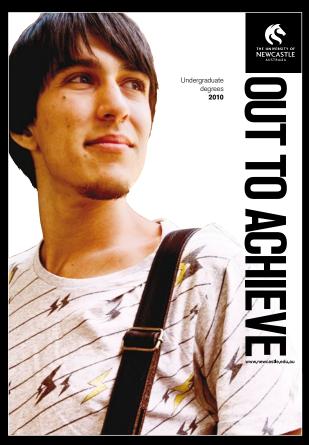
Tabloid 1/4 horizontal 92 x 259.6mm



Tabloid 1/4 186 x 128.8mm

MARKETING COMMUNICATION

Undergraduate Prospectus



Cover

GRADUATES IN DEMAND

Many of our degrees are recognised internationally, giving graduates the opportunity to enjoy successful careers anywhere in the world.

Fine art masters graduate Alexia Sinclair is an award-winning Australian photographic and digital artist. Her distinctive style is used in magazines throughout the world and her artworks are housed in art collections throughout Australia.

throughout Australia. Alexia Sincial wom first place in the 2007 Harpers Bazaar Canon Fashion Photography Awards for her creative portraits of 12 women who rude the world. While studying fine art at the University of Newcastle har received a scholarship that enabled her to travel extensively in Europe and North Africa to take photographs portraits rocked-4 Alexia in the world of international fashion and advertising abotrourable van devertising abotrourable van development of the programment of the world of international fashion and advertising abotrourable van development of the programment of world of international rasinon and advertising photography and her portrait of Marie Antoinette was exhibited as a finalist for the 2006 Archibald National Portrait Prize.

Engineering graduate Yasser Hamed works as a specialist in digital effects for Sony Pictures – and is responsible for research and development that goes behind visual effects in high-end feature films such as Beowulf.

film such as Beowulf.

Yasser worked as an engineer on the Oscar winning film Happy Feet—an opportunity he received partly as a result of his final year engineering project at the University of Newcastle. The software he developed was used to create digital effects for the film like waves and avalanches. The image processing techniques in important and entire the project is directly of the film file waves and evaluation of the project is directly of the directly and an immation.

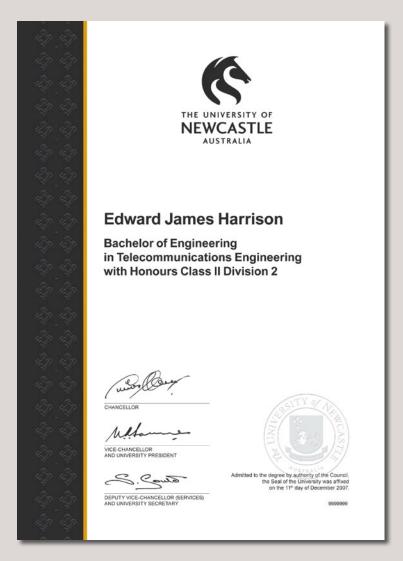
His practical experience composing and recording an orchestral film score during his honours year led to nominations for two Austrialna Guild of Screen Composers Awards. In 2006 he received industry acclaim for his work on the BBC-produced series Supernova – a comedy by Matt Lipsey, director of Little Britain.

Mark Arkinstall Mario Mark Arkinstall Mario graduate Reasell Thornton has one of the coolest jobs sound to the Watercate - built from recompany marie and sound of the coolest jobs sound to the Watercate - built from recompany (Arkinstall September 1997). The Watercate - built from recompany (Arkinstall September Recompany (Arkinstall September Recompany (Arkinstall September Recompany) (Arkins

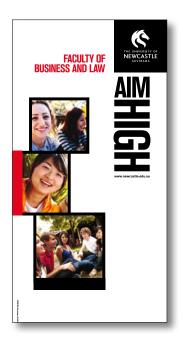




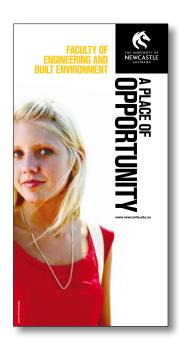
Spread



BANNERS



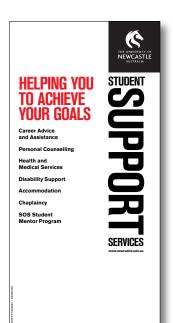
Option 1 Logo Vertical key message Three images (not deep-etched) No option for text



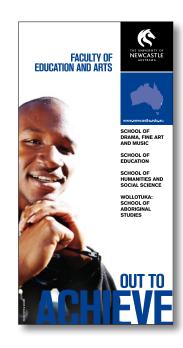
Option 2 Logo Vertical key message One image (deep-etched) No option for text



Option 3 Logo Horizontal key message One image (deep-etched) Option for text



Option 4 Logo Vertical message No image Option for text



Option 5 – international use Logo/Faculty square lockup Horizontal key message One image (deep etched) Option for text

ELOPMEN

51

UNDER

SIGNAGE









RAND ARCHITECTURE

What is brand architecture?

Brand architecture describes the ways that the different parts of the organisation identify themselves relative to the University. In our case, how we structure and name our Faculties, schools, research centres, initiatives and controlled entities. It helps us to be clear about who we are in everything we say and do.

We have one brand: The University of Newcastle. This is represented by our logo and is used as an umbrella for all our activities. This section explains our brand architecture principles and how our Faculties, schools, research centres, initiatives and controlled entities should be presented.

BRAND ARCHITECTURE

The University of Newcastle has a complex brand architecture. In considering how our brand strategy should be brought to life in brand architecture, we had to take into account the needs of Faculties, schools, research centres (both those wholly run by the University and joint/collaborative ventures), business partnerships and sub-brands.

Our approach to brand architecture

We start from the premise that, unless there are sound marketing or commercial reasons not to do so, most parts of the organisation will be strongly identified with the University of Newcastle.

Our brand architecture model defines four levels of activities:

- core activities
- sub-brands
- co-branding
- stand alone brands

Core activities

Core brand activities, literally, are central to what we do and everything we expect a university to provide: The output of our facilities, schools, individual degrees and services (both online and campus based).

Priority Research Centres

The Priority Research Centres are core activities of the University of Newcastle and we wish to ensure that they enhance the reputation of the University in everything that they do. They do not have their own logos but are identified prominently in type on stationery, marketing communications and signage (where appropriate).

Sub-brands

A sub-brand may not be a core product of the University or there may be marketing or commercial reasons why it's not branded University of Newcastle:

- there may be negatives to being the University of Newcastle in a segment
- it may be targeted at a specific segment that the University of Newcastle has difficulty reaching
- it may represent a specialist area outside the brand's core competencies.

Ownership is not the issue here.

Sub-brands build on the strength of the University brand. In stationery and marketing communications, individual sub-brands will be the heroes of the communication but the University logo will be positioned prominently.

Sub-brands with multiple partners

Many research centres have reputations built on partnerships between the University of Newcastle and other strong brands and we wish to ensure that we preserve the strength of these entities.

Most Australian Research Council research centres, for example, will be sub-brands endorsed by the University of Newcastle brand. That means, in stationery and marketing communications the ARC Centres will be the heroes of the communication but the University logo (together with that of other partners) will be positioned prominently, usually to the left of other partners' logos.

Co-branding - The University of Newcastle

Co-branding is when two or more brands are used in support of a new product, service or venture. We've developed some principles to define the visual relationship with our external partners and supporters at different levels of participation.

See Co-branding with external partners.

The Central Coast campus and HMRI are examples of co-branded activities.

The Central Coast campus is jointly managed and jointly branded with our business partner TAFE. In this case, both partner logos are positioned alongside each other in campus marketing communications.

HMRI has its own name and identity that recognises a three-way partnership between the University of Newcastle, Hunter New England Health and the community.

Stand alone brands

A stand alone brand is an activity that is wholly owned by the University, but gains no benefit from being endorsed by the University brand. That may be because:

- it's outside the University's core activities
- it may address an audience that is totally separate from the University
- there may be legal reasons why we can't trade as the University of Newcastle in a particular sector.

How should these brand architecture principles be applied?

You should feel confident that your needs will be covered by one or other of the examples provided here.

Talk to Marketing and Public Relations. They will provide you with templates and will advise you on your particular situation and application.

Please don't interpret these guidelines without talking to Marketing and Public Relations.

BRAND ARCHITECTURE MODEL

Our hierarchy of elements

	What they are	Examples	How are they identified?	
Core brand activities	The core activities of the University – the core services we offer	Faculties, schools and Priority Research Centres	Identified by type only FACULTY OF SCIENCE AND INFORMATIO TECHNOLOGY)N
Sub-brands	Non core, specialist services, or services that support the University	2NUR	Own logo, endorsed by University of Newcastle logo EASY LISTENING 10:	:M 3.7
Co-branding	Jointly managed and marketed services	Central Coast	2 logos, equal prominence THE UNIVERSITY OF NEWCASTLE AUSTRALIA CENTRAL COAST	ASS.
	Entity we do not wholly own but represents a collaborative relationship	HMRI	Own logo, endorsed by three partners Hin partnership with out the control of the	,
Stand alone brands	Wholly owned, non core business, minimal benefit to our brand		Own logo, no endorsement	

CO-BRANDING WITH EXTERNAL PARTNERS

From time to time the University of Newcastle partners with other brands in support of a new service or venture. We've developed some principles to explain our relationship with our partners in business, academia, research and the community that we are most likely to co-brand with. This is determined by the different levels of participation or ownership.

The range of likely co-branding scenarios is:

Level 1: Where the University of Newcastle leads

Level 2: Where the University of Newcastle is in an equal partnership

Level 3: Where the University of Newcastle is participating as one of many sponsors.

Our objective is to get maximum presence for the University of Newcastle alongside our partners, and to ensure that our logo is used correctly eg. the correct clear space, position and colour.

Level 1: Where the University of Newcastle leads

This applies in situations when we are producing communications that are core to the University of Newcastle and in our brand identity, but involve one to two other external partners.

Our Square logo will be positioned top right, and depending on the nature of the partnership our partner's logo will either be of equal prominence, or less prominent than our logo.

Level 2: Where we are equal partners

When we enter into a joint venture or business partnership where there is equal participation, our logo will appear at the same size as our partner's logo. The communication piece may be in either partner's brand identity, but the logo size relationship will always be equal.

The Square logo should be used wherever possible.

Tip:

If you're working with two or more logos, use the black and white version of each logo.

Level 3: Where the University of Newcastle is participating as one of many sponsors

On certain occasions the University of Newcastle will be one of a number of contributing brands. The communication or event may have its own identity and our logo will appear alongside other participating brands.

In these scenarios, we use the Restricted space logo, which allows more emphasis to be placed on the University of Newcastle's name. The preferred logo position is the left of the partner logos.

How should the principles of brand architecture be applied?

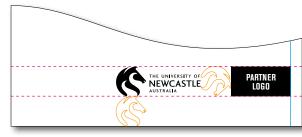
Talk to Marketing and Public Relations. They will advise you on your particular situation and application.

Please don't interpret these guidelines without talking to Marketing and Public Relations.

Level 1:



Level 2:



Example to demonstrate size ratio and position only.

Square logo may also be used.

Level 3:



Blue line indicates 10mm border for A4